

SPARK TEL AVIV Educational Meeting

Dr. Sigal Yosef

Senior Manager, Head of Life Science Innovation and R&D
Incentives Center, EY

Non-dilutive Governmental Incentives

FTF MEETING

Wednesday, 26 February 2025 | 16:00-17:00

Katzir Hall, Jack Green Building of Biotechnology
Tel Aviv University

- Dreaming of launching your venture?
- Do you have an innovative idea that will create a revolution and make an impact?
- Need to rent a place, recruit 2 employees, file a patent (not necessarily in that order), but wait a minute ... Where's the money?



Dr. Sigal Yosef, an expert in non-diluting government funding, will lay out a wide array of programs to fund every stage of your venture's lifecycle. Dr. Yosef holds a medical chemistry Ph.D. from Bar Ilan University, Israel. Sigal is a lecturer at the Technion at the faculty of Biotechnology and food engineering. Mentor at Tel Aviv University Collier Startup Competition and Mentor for the Fundamentals of Entrepreneurship course. She heads the life sciences (pharma, BioTech, MedTech, FoodTech, and AgTech) fields in EY's Innovation and R&D Incentives Center. Sigal has vast experience in academia and private sector in the mentioned fields, supporting various companies, from early-stage startups to more mature ones that already sell, ending in large local and international corporates such as Medtronic, J&J, Strauss, and Tnuva, in winning governmental grants and open-innovation activities (establishing incubators, Innovation Labs, R&D centers and Institutes, etc.). During the years, gaining a deep understanding of the LS benchmark, Sigal's added value to those companies includes supporting entrepreneurs' journey meeting unmet needs in many technological and business-wise indications, exploring funding opportunities, differentiation against competitors, market penetration roadmap, business plans, etc.